



FOR IMMEDIATE RELEASE

ORBIT INTERNATIONAL CORP. REPORTS 2016 SECOND QUARTER RESULTS

Second Quarter Net Income \$74,000 (\$.02 per share) v. \$331,000 in Prior Year Quarter (\$.08 per share)

Backlog at 6/30/16 up 34% from Year-End

Hauppauge, New York, August 4, 2016 - Orbit International Corp. (OTC PINK:ORBT) today announced results for the second quarter and six months ended June 30, 2016.

Second Quarter 2016 vs. Second Quarter 2015

- Net sales were \$4,919,000, as compared to \$5,181,000.
- Gross margin was 33.6%, as compared to 39.2%.
- Net income was \$74,000 (\$0.02 per diluted share), as compared to net income of \$331,000 (\$0.08 per diluted share).
- Earnings before interest, taxes, depreciation and amortization and stock based compensation (EBITDA, as adjusted) was \$117,000 (\$0.03 per diluted share), as compared to earnings of \$441,000 (\$0.10 per diluted share).

First Half 2016 vs. First Half 2015

- Net sales were \$9,720,000, as compared to \$9,395,000.
- Gross margin was 35.0%, as compared to 36.3%.
- Net income was \$109,000 (\$0.03 per diluted share), as compared to net income of \$5,000 (\$0.00 per diluted share).
- Earnings before interest, taxes, depreciation and amortization and stock based compensation (EBITDA, as adjusted) was \$229,000 (\$0.05 per diluted share), as compared to earnings of \$226,000 (\$0.05 per diluted share).
- Backlog at June 30, 2016 was \$14.9 million (\$0.8 million unfunded) compared to \$13.2 million at June 30, 2015. Backlog at December 31, 2015 was \$11.1 million.

Mitchell Binder, President & Chief Executive Officer, stated, "Our operating results for the second quarter reflected small profitability as our revenue level slightly improved from the first quarter but did not attain the level where we can greatly benefit from our operating leverage. In addition, our quarter over quarter comparative was adversely affected by a low gross margin reported for the current quarter, primarily due to product mix and in particular, a very low gross margin incurred on a large shipment made during the quarter that completed a contract. However, our backlog remains comparatively high and our delivery schedules indicate that our revenue levels should further improve in the third and fourth quarters, highlighted by the expected shipment of a large COTS product by our Power Group. We also expect our product mix will lead to improved gross margins."

Mr. Binder added, "Our backlog at June 30, 2016 was \$14.9 million compared to \$11.1 million at December 31, 2015, a 34.3% increase. Our Electronics Group received several significant contracts in the first half of 2016 which resulted in total bookings in excess of \$10.6 million for the segment through June 30, 2016 (approximately \$0.8 million remains unfunded by one customer until final negotiations are completed). Furthermore, the bid pipeline also remains strong as several additional large awards are expected during the third quarter although timing is always an uncertainty. Consequently, we expect revenue levels will improve as delivery schedules are met from our increased backlog."

Mr. Binder continued, "Our Power Group continues to struggle with the loss of business from the oil and gas industry and the reduction in demand for power supplies for test and measurement due to a nationwide reduction in capital expenditures. However we have made great progress on the engineering of additional products utilizing our VPX technology which has resulted in several new alliances with prime contractors on new military programs. We have received several pre-production orders which we hope will be converted into full production awards once evaluation is completed. However, because we anticipate that evaluation of these pre-production awards will take time, we do not expect a rebound in our Power Group bookings until 2017."

David Goldman, Chief Financial Officer, noted, "Our financial condition remains strong. At June 30, 2016, total current assets were approximately \$16.3 million versus total current liabilities of approximately \$2.0 million for an 8.3 to 1 current ratio. Cash, cash equivalents and marketable securities as of June 30, 2016, aggregated approximately \$1.8 million. To offset future federal and state taxes resulting from profits, we have approximately \$10 million and \$3 million in available federal and New York State net operating loss carryforwards, respectively, which should enhance future cash flow."

Mr. Goldman added, "During the quarter, we paid down \$100,000 of our debt which brought the balance owed under our line of credit to \$1.18 million at June 30, 2016. In addition, we were in compliance with our financial covenants at June 30, 2016. Our tangible book value at June 30, 2016 was \$3.12 as compared to \$3.11 at March 31, 2016 and \$3.10 at December 31, 2015 (this does not include any value for the potential deferred tax asset from our operating loss carryforwards that could offset future taxable income)."

Mr. Goldman concluded, "During the six months ended June 30, 2016, we purchased approximately 67,000 shares (approximately \$225,000) of our common stock. In addition, during the current year quarter, we retired approximately 122,000 shares of treasury stock."

Mr. Binder concluded, "We are coming off a nice turnaround in financial performance in 2015 and our outlook for 2016 remains encouraging. We continue to carefully manage our costs, particularly, our selling, general and administrative expenses, and we believe we have the Company well positioned for improved operating margins once our revenue levels increase in the second half of 2016. We will also continue to use our operating cash flow to further reduce our debt and to repurchase our shares."

Orbit International Corp., through its Electronics Group, is involved in the manufacture of customized electronic components and subsystems for military and nonmilitary government applications through its production facility in Hauppauge, New York. Orbit's Power Group, also located in Hauppauge, NY, designs

and manufactures a wide array of power products including AC power supplies, frequency converters, inverters, uninterruptible power supplies, VME/VPX power supplies as well as various COTS power sources. The Company also has a sales office in Newbury Park, CA and a facility in Louisville, KY dedicated to the design and manufacture of gun weapons systems as well as VME/VPX solutions including backplanes, health monitors, air transport racks and components.

Certain matters discussed in this news release and oral statements made from time to time by representatives of the Company including, statements regarding our expectations of Orbit's operating plans, deliveries under contracts and strategies generally; statements regarding our expectations of the performance of our business; expectations regarding costs and revenues, future operating results, additional orders, future business opportunities and continued growth, may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and the Federal securities laws. Although Orbit believes that the expectations reflected in such forward-looking statements are based upon reasonable assumptions, it can give no assurance that its expectations will be achieved.

Forward-looking information is subject to certain risks, trends and uncertainties that could cause actual results to differ materially from those projected. Many of these factors are beyond Orbit International's ability to control or predict. Important factors that may cause actual results to differ materially and that could impact Orbit International and the statements contained in this news release can be found in Orbit's reports posted with the OTC Disclosure and News service as well as Orbit's prior filings with the Securities and Exchange Commission including quarterly reports on Form 10-Q, current reports on Form 8-K, annual reports on Form 10-K and its other periodic reports. For forward-looking statements in this news release, Orbit claims the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995. Orbit assumes no obligation to update or supplement any forward-looking statements whether as a result of new information, future events or otherwise.

CONTACT

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President & Chief Executive Officer
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(See Accompanying Tables)

Orbit International Corp.
Consolidated Statements of Income
(in thousands, except per share data)
(unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2016	2015	2016	2015
Net sales	\$ 4,919	\$ 5,181	\$ 9,720	\$ 9,395
Cost of sales	3,266	3,151	6,319	5,982
Gross profit	1,653	2,030	3,401	3,413
Selling general and administrative expenses	1,603	1,676	3,306	3,359
Interest expense	8	9	16	18
Investment and other (income) expense	(4)	(4)	(10)	(8)
Income before taxes	46	349	89	44
Income tax (benefit) provision	(28)	18	(20)	39
Net income	\$ 74	\$ 331	\$ 109	\$ 5
Basic earnings per share	\$ 0.02	\$ 0.08	\$ 0.03	\$ 0.00
Diluted earnings per share	\$ 0.02	\$ 0.08	\$ 0.03	\$ 0.00

Weighted average number of shares
outstanding:

Basic	4,263	4,396	4,280	4,397
Diluted	4,274	4,396	4,288	4,397

Orbit International Corp.
Consolidated Statements of Income
(in thousands, except per share data)
(unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2016	2015	2016	2015
<u>EBITDA (as adjusted) Reconciliation</u>				
Net income	\$ 74	\$ 331	\$ 109	\$ 5
Interest expense	8	9	16	18
Tax (benefit) expense	(28)	18	(20)	39
Depreciation and amortization	50	69	97	137
Stock based compensation	13	14	27	27
EBITDA (as adjusted) ⁽¹⁾	<u>\$ 117</u>	<u>\$ 441</u>	<u>\$ 229</u>	<u>\$ 226</u>
<u>EBITDA (as adjusted) Per Diluted Share Reconciliation</u>				
Net income	\$ 0.02	\$ 0.08	\$ 0.02	\$ 0.00
Interest expense	0.00	0.00	0.00	0.00
Tax (benefit) expense	0.00	0.00	0.00	0.01
Depreciation and amortization	0.01	0.02	0.02	0.03
Stock based compensation	0.00	0.00	0.01	0.01
EBITDA (as adjusted), per diluted share ⁽¹⁾	<u>\$ 0.03</u>	<u>\$ 0.10</u>	<u>\$ 0.05</u>	<u>\$ 0.05</u>

⁽¹⁾ The EBITDA (as adjusted) tables presented are not determined in accordance with accounting principles generally accepted in the United States of America. Management uses EBITDA (as adjusted) to evaluate the operating performance of its business. It is also used, at times, by some investors, securities analysts and others to evaluate companies and make informed business decisions. EBITDA (as adjusted) is also a useful indicator of the income generated to service debt. EBITDA (as adjusted) is not a complete measure of an entity's profitability because it does not include costs and expenses for interest, depreciation and amortization, income taxes and stock based compensation. EBITDA (as adjusted) as presented herein may not be comparable to similarly named measures reported by other companies.

**Six Months Ended
June 30,**

Reconciliation of EBITDA (as adjusted) <u>to cash flows provided by (used in) operating activities (1)</u>	2016	2015
EBITDA (as adjusted)	\$ 229	\$ 226
Interest expense	(16)	(18)
Income tax benefit (expense)	20	(39)
Loss on sale of marketable securities	-	2
Bond amortization	(3)	(2)
Net change in operating assets and liabilities	20	(1,257)
Cash flows provided by (used in) operating activities	\$ 250	\$ (1,088)

Orbit International Corp.
Consolidated Balance Sheets

	<u>June 30, 2016</u> (unaudited)	<u>December 31, 2015</u>
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 1,576,000	\$ 1,747,000
Investments in marketable securities	186,000	235,000
Accounts receivable, less allowance for doubtful accounts	3,360,000	3,264,000
Inventories	10,938,000	10,694,000
Income tax receivable	37,000	9,000
Other current assets	167,000	259,000
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Total current assets	16,264,000	16,208,000
Property and equipment, net	328,000	408,000
Goodwill	868,000	868,000
Other assets	40,000	40,000
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Total assets	\$ 17,500,000	\$ 17,524,000
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Accounts payable	\$ 785,000	\$ 608,000
Accrued expenses	796,000	856,000
Customer advances	380,000	189,000
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Total current liabilities	1,961,000	1,653,000
Line of credit	1,180,000	1,410,000
Other Liabilities	4,000	16,000
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Total liabilities	3,145,000	3,079,000
Stockholders' Equity		
Common stock	501,000	514,000

Additional paid-in capital	22,356,000	22,659,000
Treasury stock	(2,156,000)	(2,273,000)
Accumulated other comprehensive loss	(37,000)	(37,000)
Accumulated deficit	(6,309,000)	(6,418,000)
Stockholders' equity	14,355,000	14,445,000
Total liabilities and stockholders' equity	\$ 17,500,000	\$ 17,524,000